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B. Scott Austin
Vice President

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May 7, 2013

Mr. Kevin Wildfong
Construction Department Manager
Circuit Electric, Inc.
1376 – 108th Street SW, Suite A
Byron Center, MI 49315

Re: Letter of Recommendation

Dear Kevin:

I wanted to take a moment to thank you and your team for the excellent performance exhibited these past two (2) years on the Family Dollar Store account. When The Conlan Company first met Circuit Electric in early 2011, we were very concerned about finding the right electrical contractor to meet the needs of Distribution Center #10 in Ashley, Indiana. This project had an extremely fast paced schedule which involved large amounts of coordination with the owner's material handling vendors. It also required your cooperation with dozens of other subcontractors and owner vendors to meet the client's phased deadlines in the contract. That project came in on time and under budget in large part to the team approach your company took with us.

It was even more exciting when Family Dollar announced their plans in early 2012 to put Distribution Center #11 in St. George, Utah and Circuit Electric was able to secure that business despite the fact the job was thousands of miles away from Circuit's office. That project is drawing to a close now and should complete a month early and under budget. Both projects exhibited quality workmanship, excellent on-site management and timely responses to any issues that arose whether they be owner driven or plan and specification related.

I would highly recommend Circuit Electric on any project similar to what I have described above and I hope we continue to work together on new opportunities for years to come.

Sincerely,

B. Scott Austin